

WOODY'S WORLD



QUALITY &
CONSISTENCY
ARE A TEAM
EFFORT

FEB/MARCH 2025

ACCOUNTING UPDATES

KELCIE LOHOF, STAFF ACCOUNTANT

I can't be the only one sitting here wondering where 2024 went?! It seems like each year goes by faster and faster! What a great

times, revamped some internal policies, and so much more!

A few financial statistics on how

28.1% of our total sales to export customers, whereas 2024 was only about 22.8%. This equates to about a \$1.3M decrease.



year it was: we celebrated our 60th Anniversary, brought on some great new team members, broke our safety record, made substantial progress on a few innovative products, improved efficiency processes throughout the building, reduced our lead

our year ended up:

- Sales in 2024 were \$19.84M, which is about \$1M (4.72%) less than 2023.
- Exports played a huge role in that decrease. Last year we shipped about

- Sales by product group:
 - Hand cup: \$9.1M or 45%
 - Equipment: \$5.7M or 29%
 - Parts: \$3.3M or 17%
 - Other products: \$1M or 5%
 - Aegis: \$831k or 4%
- We made a few substantial equipment purchases in 2024:
 - Automatic Bagging Machine
 - CNC Lathe w/ Bar Feeder
 - 9/10 Hybrid Case Tooling
 - Jib Crane
 - Deburring Machine
 - Scale Hardware Upgrades - IT

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HAPPY Birthday

MARCH BIRTHDAYS

Brayden Bennington	3/1
Jodi Schreiner	3/1
Mike Longbottom	3/2
Caitlyn Wood	3/3
Carl Ritterpusch	3/6
Kenzie Henry	3/6
Kayden Bigler	3/9
Randy Davis	3/17
Kent Kulesa	3/17
Mike Manders	3/18
Bryan Wood	3/25
Kevin Wilson	3/27
A.J. Speidel	3/31

APRIL BIRTHDAYS

Elsie Contreras	4/1
Doug Jablonski	4/3
Dan Page	4/7
Bill Lilley	4/8
Amanda Wilkey	4/11
Jeff Dionne	4/12
Brenda Lawver	4/12
Davlin Schwarm	4/14
Nathan Ezell	4/16
Daniel Meuchel	4/17
Kaylynn Strobel	4/18
Tristan Stoval	4/26
Dawson Butts	4/28
Valerie Seymour	4/28



EXCITING CHANGES COMING TO WPG THIS YEAR!

Hey everyone! We're shaking things up at WPG this year! Instead of our usual Mustangs game, we'll be hosting a company picnic and party right here at WPG.

Bring Your Family

Feel free to invite your kids, grandkids, or a few close guests—just maybe not the whole neighborhood!

Delicious Food & Drinks

Our very own 5-0 Catering (Mike Eggert) will be serving up mouthwatering brisket and pulled pork, along with plenty of tasty sides like mac & cheese, coleslaw, potato salad, rolls, and a variety of beverages.

Fun for the Kids!

A HUGE bouncy house that can fit 20-24 kids at a time!
From 1:00 – 3:00 PM, an airbrush tattoo artist will be on-site, giving kids their choice of fun designs.

Save the Date!


- Where: WPG
- When: June 7, 2025
Time: 1:00 – 5:00 PM
- What: Amazing food, great company, and family-friendly fun!

More details to come! Keep an eye out in late April for RSVP sign-ups—drop your RSVP in the box at reception when the time comes.

We can't wait to celebrate with you all!



It's BBQ Time!



GRADUATION ANNOUNCEMENTS

DUE WEDNESDAY, APRIL 30

Please Include:

- Graduate's Name
- Parent's Names
- Graduating From
- Plans after Graduation
- Photo of Graduate

send to stacyl@wpg.com

LET'S CREATE BRIGHTER FUTURES

MCA SCHOLARSHIPS

The Metal Construction Association Scholarship Program benefits member company employees and their families. Because WPG is a MCA member, you, your spouse, your children, and your grandchildren are eligible to apply for MCA scholarships.

No matter what the career dream is, MCA's Scholarship Program can help bring it into reach. Awarded funds can be used for colleges and universities, vocational schools, trade programs, and some other postsecondary educational opportunities.

Five scholarships were awarded in 2024 to help five deserving applicants become mechanical engineers, a nurse, a pharmacist, and a physical therapist!

We'll soon be looking for our 2025 scholars! The application deadline is **March 1, 2025**, and scholarship winners will be announced and contacted by May 1, 2025.

“Because WPG is a Metal Construction Association member, you, your spouse, your children, and your grandchildren are eligible to apply for MCA scholarships. Learn more and apply today at **MetalConstruction.org/scholarships**”

Financial Assistance for Higher Education

WHO CAN APPLY?

- Employees of an MCA member company, or their spouse, child, or grandchild
- High school seniors and students enrolled in an accredited postsecondary educational program, vocational schools and trade
- Must have a minimum 2.5 grade point average at the time of application

HOW TO APPLY?

- Complete the application form
- Include all of the required materials on the application
- Send the completed application and materials via e-mail to scholarship@metalconstruction.org by March 1, 2025. Materials can be attached to the e-mail as PDFs

QUESTIONS? CONTACT US

847.375.4718 | scholarship@metalconstruction.org
MetalConstruction.org/Scholarships

Application Deadline: March 1, 2025

ACCOUNTING UPDATE (CONTINUED)

As per usual, Q1 is greeted with elevated frugality. With the lower shipments in December (primarily due to that nice, long break over the holiday season), comes lower cash collections in January. Unfortunately,

expenses never seem to slow down. With that being said, January has gotten off to a great start for shipments, we are up to about \$1.5M with a week to go. Sales orders have also been strong, with a total sales backlog

around \$2.3M. I am optimistic that we will start to climb out of this crunch we're in soon!

Once again, thank YOU all for another great year! Bring on 2025!



MAY BIRTHDAYS

Brian Waters	5/3
Cory Hofferber	5/8
Scott Simons	5/8
Steve Strobel	5/13
Eric Hause	5/16
Cody Hedges	5/18
Tina Swan	5/19
Larry Witschen	5/20
Dave Daly	5/21
Ross King	5/23
Enrique Ortiz	5/23
Brekkin Knox	5/25
Tom Debree	5/28
Andrew Farquhar	5/29

NEW EMPLOYEES



BRIAN WATERS
Frame Assembly



SHANE ANDERSON
Marketing

UPCOMING EVENTS

BLOOD DRIVE
Thursday, March 27

EASTER HOLIDAY
Friday, April 18

MEMORIAL DAY
Monday, May 26

COMPANY PICNIC
Saturday June 7

**PHOTO CONTEST
DEADLINE**
Tuesday, June 17

INDEPENDENCE DAY
Friday, July 4

LABOR DAY
Monday, September 1

THANKSGIVING
Thur -Fri, Nov 27-28

SHUTDOWN
Wed., Dec 24- Fri., Jan 1

**OPEN
POSITIONS**

- Handcup
- Night Shift
- CNC
- Design Engineer

TRAVEL TIPS

LEE ANN WOOD, MARKETING ASSISTANT

AmTrav, the company we buy most of our airline tickets from, provided me with an excellent information sheet on the best times and methods for traveling to avoid flight delays and cancellations during the winter.

By far the best way to avoid problems are the early morning flights. If you are like me, this is not what you want to hear. I like an afternoon flight so I can sleep in. But your chances of problems are almost 10% better if you pick the crack of dawn flight. By the time you get to evening flights, you have better than a 25% chance of delay or cancelation to your flight compared to a 16% chance in the morning.

Then lets look at the airports your are going to or have a connection with. Your top airports for the fewest

problems are:

1. Minneapolis
2. Atlanta
3. Salt Lake City
4. Washington DC
5. Newark
6. Detroit

Your worst airport – surprisingly are in the south. Although Denver just missed the list. (Air turbulence anyone?) The list is starting with the worst.

1. San Francisco
2. Miami
3. Orlando
4. Las Vegas
5. Dallas

Surprisingly they broke it down by day of the week as to best days to travel. With Tuesday and Wednesday being the best.

Now here is the one I see as one

“ By far the best way to avoid problems are the early morning flights.”

of the most important, airline to choose for reliability. Those flying out of Billings seem to be the best ones with the order being:

1. Delta
2. United
3. American
4. Alaska

Happy trails all.



A special thank you to Holly Schwarm and Claire Roundface for taking time out of their Christmas break to bring some extra cheer to the production area! Their creativity and effort truly brightened up the space as they added a delightful Minion painting to one of the tanks. Your dedication and artistic touch have not gone unnoticed, and we sincerely appreciate the joy and energy you brought to the team. Thank you both for making the workplace a little more fun and colorful!

